

Lost Sales and Chrysler 5300

Lost sales information for parts are uploaded to Chrysler each evening as part of the 5300 Transaction Extract, which also includes all items that were sold that day. This information is used (along with the sales statistics) to generate the 5300 Suggested Stock Order.

MPK Automotive Systems DMS system supports the tracking of lost sales and also does the nightly 5300 Transaction Extract. Adding the lost sale information is a manual process, however, and must be done from either the Item card, Item List or Quick Parts List.

1. Make sure you have the item selected on the Item List or Quick Parts List, or as the current item in the item card.
2. Hit Ctrl-L, or choose the button Sales, Lost Sales to add that item.
3. You will be prompted for quantity, and that will already be filled in if you are on the Quick Parts List.
4. You can review Lost Sales information from the Parts Sales menu, Lost Sales Information. This list is sorted by date and time, with the newest record at the top. This list cannot be edited, other than deleting unwanted lines. The Parts Manager should do so each evening before the nightly 5300 upload at midnight.
5. You can delete unwanted records by selecting whichever ones you want with Ctrl+F1 (marking the records) and then doing Ctrl+F4 to delete.
6. There is also a report available from either the Parts Sales, Reports list, or from the Lost Sales Information form, Print Button.